

# SOUTHERN ALBERTA INTELLECTUAL PROPERTY NETWORK



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INTELLECTUAL PROPERTY NETWORK

## REAL Interaction. REAL Projects. REAL Results.

### SAIP Network Member Institutions



To learn more about SAIP Network services or to engage  
the SAIP Network in a new project, please contact:

[www.saipnetwork.ca](http://www.saipnetwork.ca) | T. 403.270.2449 F. 403.270.2384

The SAIP Network receives funding from the Federal Government's Tri-Council Intellectual Property Mobilization Program. The Tri-Council includes: the Natural Sciences and Engineering Research Council (NSERC), the Canadian Institutes of Health Research (CIHR) and the Social Sciences and Humanities Research Council (SSHRC).



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## SOUTHERN ALBERTA INTELLECTUAL PROPERTY NETWORK

Established in 2005, the Southern Alberta Intellectual Property (SAIP) Network focuses on building awareness, supporting innovation, and developing skills and expertise in technology transfer that will lead to commercialization.

### GOALS OF THE SAIP NETWORK

#### Real Interaction

The SAIP Network is a collaborative effort between southern Alberta post-secondary institutions, including polytechnics, to share and further develop their resources and expertise in the area of intellectual property mobilization. Current SAIP Network members include: **University Technologies International/University of Calgary, Red Deer College, University of Lethbridge, Olds College, Mount Royal College and SAIT Polytechnic.** The SAIP Network continues to expand and encourages other southern Alberta post-secondary institutions to become involved.

#### Real Projects

The SAIP Network co-funds projects with capacity-building or commercial potential. Some projects funded to date include: **SAIT Polytechnic** – SpeechLab (speech training) Project, **University of Lethbridge** – Broad Spectrum Light Project | Bi-Directional Bicycle Pedaling System, **Mount Royal College** – Crime Risk Assessment Software, **University Technologies International/University of Calgary** – Low Cost Membranes for PEM Fuel Cells, **Red Deer College** – Portable Biodiesel Production Systems, **Olds College** – Integrated System for Storage, Blending and Dispensing of Biodiesel.

#### Real Results

The SAIP Network participates in the following activities: sponsoring events such as University Technologies International's annual Speaker Series, hosting annual conferences, delivering workshops and seminars, and funding projects to assist with intellectual property mobilization.

2005

SAIP Network founded (awarded 3 year grant worth \$582,324)

Founding members include, Red Deer College, SAIT Polytechnic, Mount Royal College, UTI/U of C

2006

1st annual conference

University of Lethbridge and Olds College join network

SAIP Network receives an additional \$200,000 in funding

2007

2nd annual conference

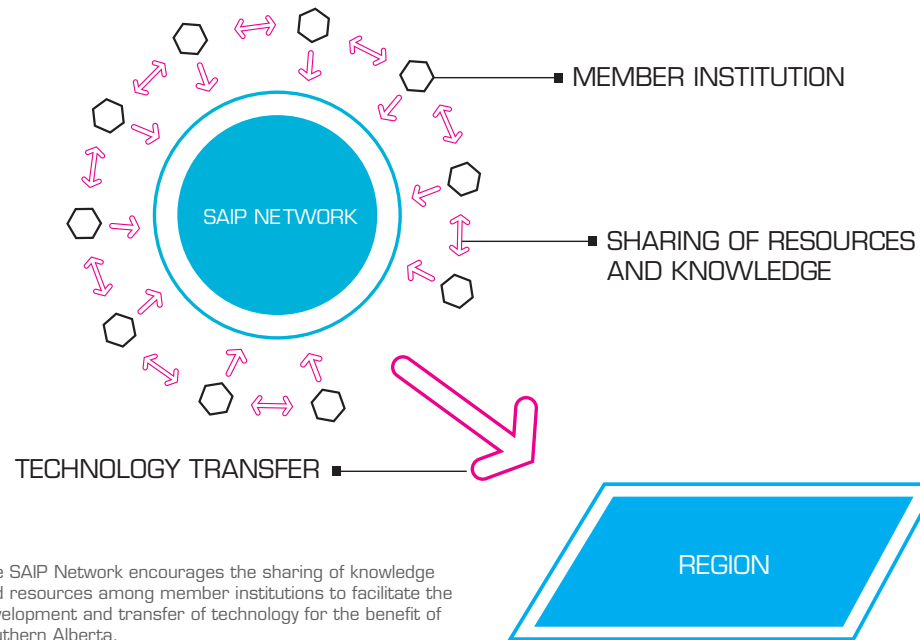
SAIP Network distributes over \$80,000 in funding for 5 projects

SAIP Network distributes an additional \$40,000 in funding for 2 projects

2008

3rd annual conference

## THE SAIP NETWORK ENVIRONMENT



The SAIP Network encourages the sharing of knowledge and resources among member institutions to facilitate the development and transfer of technology for the benefit of southern Alberta.

"I think the thing that has really struck me is that once we got the system working how much 'cross pollination' is starting to happen here."

– *Beverley Sheridan*  
Director, Institute for Applied Scientific Research  
Mount Royal College

"I truly believe that, collectively, our organizations and the province stand to benefit significantly from our unified approach to technology transfer."

– *Rick Tofani*  
Director of Applied Research & Innovation  
Red Deer College

## SAIP NETWORK PROGRAMS AND SERVICES

SAIP Network member institutions provide both researchers and industry collaborators with the following services:

### APPLIED RESEARCH AND TECHNOLOGY DEVELOPMENT

#### Access to Expertise and Facilities

Our network will connect your organization with expertise and resources to develop and improve products, processes and prototypes, as well as stimulate and validate new technologies.

#### Access to Research and Innovation Funding

Our network's relationships with government and other funding organizations will assist you in accessing innovation funding for collaborative research through proposal development and grant writing.

### ASSESSMENT AND PROTECTION

#### Technology Assessments

Invention/technology evaluations and assessments for market potential.

#### Intellectual Property Protection

Intellectual property protection through active patent, copyright, and trademark registration assistance.

### MARKETING AND LICENSING

#### Licensing Technology

Technologies ready for licensing, collaborative research and joint development are marketed to industry to find potential partners.

#### Creating Start-Up Companies/Developing and Incubating New Businesses

Services are available to assist in the development of knowledge-based ventures by creating start-up companies and aligning technologies and scientists with management experts and investors.

### AGREEMENT ADMINISTRATION

#### Agreement Processing

Network members are involved with the development, negotiation and execution of relevant agreements.

#### Post-Agreement Management

Skilled project managers provide ongoing, post-agreement management and administration of intellectual property transactions including monitoring agreements and payments.

### BENEFITS FOR MEMBER INSTITUTIONS:

- Facilitated partnering
- Co-ordinated training of technology and knowledge-transfer staff
- Education for faculty, staff and students
- Assessments of applied research for the purpose of commercialization
- Sharing of expertise among member institutions
- Internal networking opportunities
- External networking opportunities
- Professional development
- Workshops and seminars